



Certified Riggers/Rigging • Machinery Moving
Warehousing • Transportation • Millwright Services

9540 Carls Drive

1-800-358-8444 Office

E-mail: sales@arscontracting.com

Plainfield, IL 60585

1-630-364-5778 Fax

Web: www.arscontracting.com

January 18, 2016

To whom this may concern:

I would like to thank you for this opportunity of being selected in writing a letter of recommendation on the behalf of A.R.S. Contracting, Inc. in recommending Imperial Crane Services for the nomination of Family Business Category.

A.R.S. Contracting, Inc. is a certified rigging and machinery moving contractor; we move just about anything and use cranes almost on a daily basis.

Through my history with Imperial Crane Services (of almost 40 years) Imperial Crane Services has had the attitude of "**Build it and they will come**". Others have tried to get to the top **but did not.**

Imperial Crane Services DID by remembering the HUMAN SIDE of the business.

The Bohne family (BJ and Lance) have grasped the tradition of always remembering the people who have supported them and **Thank them** for their business.

Through their leadership, innovation (by risking both finically and business in purchasing 80 cranes in this recession) they brought growth and jobs to the community where other crane companies would not take the risk.

This showed that they cared and exhibited their entrepreneurship to both their employees and the community as a whole.

I wish them best of luck in this category as many will see their hard work and the attitude of

"Build it and they will see your achievements".

Sincerely;

A handwritten signature in black ink, appearing to read "George Red Gilmartin". The signature is fluid and cursive, with a large "R" and "G".

George "Red" Gilmartin

President

A.R.S. Contracting, Inc.